RMHA Treasurer Report Form

August 9, 2025 Meeting

Financial Snapshot:

Bank Accounts	227,097.35
CDs	261,611.54
Total	**488,708.89**

Reports provided for board review:

- Balance Sheet 7.31.25
- Profit and Loss Detail 7.31.25
- Profit and Loss Summary 7.31.25
- Profit and Loss by Month 7.31.25
- P&L YTD Comparison Summary 7.31.25

Report/financial highlights:

- Income
    - Overall income is always high at this time of the year because of international show sponsors and stall reservations. We opened stall reservations earlier this year than in prior years, so we have more income there than we did last year at the same time.
    - While membership income is still down since the same time last year, it's important to note that many of the differences are in lifetime and 3 year memberships that were purchased in the first part of last year and would not have had additional income this year.
    -
- Expenses
    - Overall expenses comparable to where they were at the same time in 2024

Board Questions or Information:

- None

Treasurer/Date: Laura Tuttle 8/8/25

Balance Sheet

Rocky Mountain Horse Association

As of July 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
Assets	
Current Assets	
Bank Accounts	**$227,097.35**
Accounts Receivable	
11000 Accounts Receivable	
11200 RMHF Receivables	
KBIF Receivable	
Total for Accounts Receivable	**0**
Other Current Assets	
12000 Undeposited Funds	
13000 Prepaid Expenses	
13500 Supplies Inventory	247.94
Certificates of Deposit	**$261,611.54**
Due from General Fund to Youth	
Overpayment of Taxes	-6,096.40
Payroll Refunds	
Prepaid Expense	
Receivable - Other	
Total for Other Current Assets	**$255,763.08**
Total for Current Assets	**$482,860.43**
Fixed Assets	**$3,183.52**
Other Assets	
Inventory	
Total for Other Assets	**0**
Total for Assets	**$486,043.95**
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable	
Total for Accounts Payable	**0**
Credit Cards	
Chase Credit Card	
Total for Credit Cards	**0**
Other Current Liabilities	**$121,879.55**
Total for Current Liabilities	**$121,879.55**
Long-term Liabilities	
Total for Liabilities	**$121,879.55**
Equity	
32000 Unrestricted Net Assets	268,668.17
Net Income	95,496.23
30000 Opening Balance Equity	
Total for Equity	**$364,164.40**

Balance Sheet

Rocky Mountain Horse Association

As of July 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
Total for Liabilities and Equity	**$486,043.95**

Profit and Loss

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	
46400 Other Types of Income	**$5,854.71**
47200 Membership Dues	**$40,768.20**
49000 Special Events Income	**$3,390.00**
Advertising	**$35,450.00**
Donations	**$22,708.48**
Interest	202.77
Programs	0
ISC Income	**$59,395.00**
Show Judges Committee Income	**-$4.00**
Show Program	**$1,425.00**
Trail Mileage Program	**$2,285.00**
Versatility	**$200.00**
Youth Activities-Income	4,178.40
Total for Programs	**$67,479.40**
Registry Income	0
Certifications	**$11,150.00**
DNA	**$14,776.00**
Other Registry Income	**$2,615.00**
Registrations	**$20,167.00**
Transfers	**$11,830.04**
Total for Registry Income	**$60,538.04**
Sales of Product Income	40.31
Total for Income	**$236,431.91**
Cost of Goods Sold	
Gross Profit	**$236,431.91**
Expenses	
60900 Business Expenses	**$2,065.84**
62110 Accounting Fees	5,124.59
62890 Rent and Utilities	10,500.00
65020 Postage, Mailing Service	932.76
65040 Supplies	2,855.69
65050 Telephone and Internet	2,336.72
benevolence, Flower Reimbursmen	50.00
Dues & Subscriptions	671.50
Management and General	**$7,881.89**

Profit and Loss

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL
Marketing	**$11,191.84**
Meals	32.10
Miscellaneous	
Payroll Expenses	**$61,697.92**
President Awards	159.27
Program	**$13,807.56**
Registry Expense	**$21,628.00**
Total for Expenses	**$140,935.68**
Net Operating Income	**$95,496.23**
Other Income	
Other Expenses	
Net Other Income	**0**
Net Income	**$95,496.23**

Profit and Loss

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	
46400 Other Types of Income	0
46420 Inventory/Magazine Sales	86.98
Bad Check Fee	50.00
Convenience fee	260.00
Credit Card Fees-Income	5,157.73
Hearing Panel Complaint Fee	300.00
Total for 46400 Other Types of Income	**$5,854.71**
47200 Membership Dues	0
47230 Single Member-Supporting	8,951.00
47231 Single Member-Participating	7,385.00
47240 Family Member-Supporting	3,315.00
47241 Family Member-Participating	4,973.40
Family 3 year Supporting	430.00
Family 3 yr partipating	610.00
Family Lifetime-participating	130.00
Family Lifetime-participating upgrade	300.00
Family Lifetime Supporting	364.00
Family Lifetime-supporting upgrade	440.00
Fan Membership	455.00
International Members-Participating	840.00
International Member-Supporting	2,660.20
Junior Membership-Participating	550.00
Junior Membership-Supporting	30.00
Lifetime Single-Participating	1,565.60
Lifetime single-participating upgrade	100.00
Lifetime Single-Supporting	415.00
Single 3 Year-Participating	3,740.00
Single 3 Year-Supporting	3,514.00
Total for 47200 Membership Dues	**$40,768.20**
49000 Special Events Income	0
High Point Awards Banquet-income	3,390.00
Total for 49000 Special Events Income	**$3,390.00**
Advertising	$400.00
Breeder's Directory (i)	2,200.00
Magazine Ad Auction-Fall	6,100.00
Magazine Ad Auction-Spring	3,150.00
Magazine Advertising	22,500.00
Stallion Directory	1,100.00
Total for Advertising	**$35,450.00**

Profit and Loss

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL
Donations	$22.00
Diversity Study	16,000.00
Donations	62.08
Office Fund	1.00
Youth Donation	6,623.40
Total for Donations	**$22,708.48**
Interest	202.77
Programs	0
ISC Income	0
ISC Income	0
Box Seats	500.00
Show program Ads	1,000.00
Sponsors	11,500.00
Stalls (early/late)-ISC-income	2,600.00
Stalls - International Show	43,370.00
Vendors	425.00
Total for ISC Income	**$59,395.00**
Total for ISC Income	**$59,395.00**
Show Judges Committee Income	0
Judges Licensing Fee	-4.00
Total for Show Judges Committee Income	**-$4.00**
Show Program	0
Show Affiliation	1,425.00
Total for Show Program	**$1,425.00**
Trail Mileage Program	0
Trail Mileage Program/Donations	2,285.00
Total for Trail Mileage Program	**$2,285.00**
Versatility	0
Versatility Donations	200.00
Total for Versatility	**$200.00**
Youth Activities-Income	4,178.40
Total for Programs	**$67,479.40**
Registry Income	0
Certifications	0
Mare or Gelding	7,790.00
Stallion	3,360.00
Total for Certifications	**$11,150.00**

Profit and Loss

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL
DNA	0
Color Testing	0
All Color Testing	1,432.00
handling fee	30.00
Total for Color Testing	**$1,462.00**
DNA-Parentage	13,314.00
Total for DNA	**$14,776.00**
Other Registry Income	0
Name Change	375.00
Non Member Surcharge	1,125.00
photo fee	1,040.00
Reprint of Papers	75.00
Total for Other Registry Income	**$2,615.00**
Registrations	0
Duplicate Registrations	975.00
Over 9 months	10,861.00
Registrations 0-9 Months	6,531.00
Uncertified Breeding	1,800.00
Total for Registrations	**$20,167.00**
Transfers	0
0-90 Days	6,174.04
Intermediate Transfer Fee	105.00
Over 90 Days	5,551.00
Total for Transfers	**$11,830.04**
Total for Registry Income	**$60,538.04**
Sales of Product Income	40.31
Total for Income	**$236,431.91**
Cost of Goods Sold	
Gross Profit	**$236,431.91**
Expenses	
60900 Business Expenses	0
Bank Account Fees	705.76
Bank Credit Card Fees	885.81
Paypal Fees	474.27
Total for 60900 Business Expenses	**$2,065.84**
62110 Accounting Fees	5,124.59
62890 Rent and Utilities	10,500.00
65020 Postage, Mailing Service	932.76

Profit and Loss

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL
65040 Supplies	2,855.69
65050 Telephone and Internet	2,336.72
benevolence, Flower Reimbursmen	50.00
Dues & Subscriptions	671.50
Management and General	0
62140 Legal Fees	232.96
62800 Facilities and Equipment	0
62840 Equip Rental and Maintenance	1,197.10
Total for 62800 Facilities and Equipment	**$1,197.10**
62870* Property Insurance	745.50
65120 Liability Insurance	856.27
Health Insurance	1,400.00
Other Expenses	0
Election	605.60
Total for Other Expenses	**$605.60**
Technology	0
IT/CIVI Support	2,078.89
Website Hosting	222.57
Total for Technology	**$2,301.46**
Worker's Comp Insurance	543.00
Total for Management and General	**$7,881.89**
Marketing	0
Advertising	0
Website Maintenance and Updates	180.00
Total for Advertising	**$180.00**
Expos	77.21
Magazine	0
Graphic Design Fees/Consultant	3,960.00
Magazine Postage	6,890.63
Magazine Printing	84.00
Total for Magazine	**$10,934.63**
Total for Marketing	**$11,191.84**
Meals	32.10
Miscellaneous	
Payroll Expenses	0
Taxes	5,264.36
Wages	56,433.56
Total for Payroll Expenses	**$61,697.92**
President Awards	159.27

Profit and Loss

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL
Program	0
High Point Printing and Awards	$1,474.97
High Point Awards Banquet Catering-expense	3,581.74
High Point Awards Banquet Facility-expense	500.00
Total for High Point Printing and Awards	**$5,556.71**
High Point Trail Awards-expense	2,486.71
HP Show Awards	439.45
International Show	0
Sponsors Signs	214.75
Total for International Show	**$214.75**
Versatility Awards	388.74
Youth Committee-expense	$4,701.20
Youth Scholarship-expense	20.00
Total for Youth Committee-expense	**$4,721.20**
Total for Program	**$13,807.56**
Registry Expense	0
Diversity Study-expense	15,240.00
DNA Lab Costs	6,388.00
Total for Registry Expense	**$21,628.00**
Total for Expenses	**$140,935.68**
Net Operating Income	**$95,496.23**
Other Income	
Other Expenses	
Net Other Income	**0**
Net Income	**$95,496.23**

Profit and Loss by Month

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025	JULY 2025	TOTAL
Income								
46400 Other Types of Income								0
46420 Inventory/Magazine Sales	66.98		20.00					86.98
Bad Check Fee					50.00			50.00
Convenience fee	60.00		30.00	10.00	50.00	20.00	90.00	260.00
Credit Card Fees-Income	673.28	322.20	282.79	308.60	387.73	2,276.08	907.05	5,157.73
Hearing Panel Complaint Fee							300.00	300.00
Total for 46400 Other Types of Income	**800.26**	**322.20**	**332.79**	**318.60**	**487.73**	**2,296.08**	**1,297.05**	**$5,854.71**
47200 Membership Dues								0
47230 Single Member-Supporting	1,540.00	1,560.00	1,155.00	1,595.00	1,210.00	936.00	955.00	8,951.00
47231 Single Member-Participating	1,425.00	750.00	1,125.00	1,050.00	450.00	1,330.00	1,255.00	7,385.00
47240 Family Member-Supporting	720.00	360.00	270.00	485.00	310.00	720.00	450.00	3,315.00
47241 Family Member-Participating	998.40	260.00	780.00	260.00	595.00	1,430.00	650.00	4,973.40
Family 3 year Supporting	215.00				215.00			430.00
Family 3 yr partipating					610.00			610.00
Family Lifetime-participating	130.00							130.00
Family Lifetime-participating upgrade				200.00			100.00	300.00
Family Lifetime Supporting	364.00							364.00
Family Lifetime-supporting upgrade	350.00			90.00				440.00
Fan Membership	70.00	70.00	35.00	35.00		105.00	140.00	455.00
International Members-Participating	360.00	120.00			120.00	120.00	120.00	840.00
International Member-Supporting	200.00	200.00	615.00	292.20	608.00	300.00	445.00	2,660.20
Junior Membership-Participating		50.00	50.00	50.00	150.00	100.00	150.00	550.00
Junior Membership-Supporting						30.00		30.00
Lifetime Single-Participating	1,030.00				535.60			1,565.60
Lifetime single-participating upgrade	100.00							100.00
Lifetime Single-Supporting							415.00	415.00
Single 3 Year-Participating	1,020.00	850.00	170.00	570.00		620.00	510.00	3,740.00
Single 3 Year-Supporting	1,204.00	220.00	330.00	990.00		330.00	440.00	3,514.00
Total for 47200 Membership Dues	**9,726.40**	**4,440.00**	**4,530.00**	**5,617.20**	**4,803.60**	**6,021.00**	**5,630.00**	**$40,768.20**
49000 Special Events Income								0
High Point Awards Banquet-income	2,275.00	1,115.00						3,390.00
Total for 49000 Special Events Income	**2,275.00**	**1,115.00**	**0**	**0**	**0**	**0**	**0**	**$3,390.00**
Advertising						400.00		$400.00
Breeder's Directory (i)	600.00	600.00	200.00		200.00	400.00	200.00	2,200.00
Magazine Ad Auction-Fall			800.00			5,300.00		6,100.00
Magazine Ad Auction-Spring	3,000.00	150.00						3,150.00
Magazine Advertising	8,000.00	1,400.00			400.00	2,400.00	10,300.00	22,500.00
Stallion Directory	500.00	400.00		200.00				1,100.00
Total for Advertising	**12,100.00**	**2,550.00**	**1,000.00**	**200.00**	**600.00**	**8,500.00**	**10,500.00**	**$35,450.00**
Donations		7.00	17.00	1.00	-3.00			$22.00
Diversity Study		16,000.00						16,000.00
Donations	7.00			15.00		22.08	18.00	62.08

Profit and Loss by Month

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025	JULY 2025	TOTAL
Office Fund				1.00				1.00
Youth Donation	2,028.40	3,795.00	800.00					6,623.40
Total for Donations	**2,035.40**	**19,802.00**	**817.00**	**17.00**	**-3.00**	**22.08**	**18.00**	**$22,708.48**
Interest	26.79	25.48	28.25	26.50	26.16	30.16	39.43	202.77
Programs								0
ISC Income								0
ISC Income								0
Box Seats						400.00	100.00	500.00
Show program Ads							1,000.00	1,000.00
Sponsors						200.00	11,300.00	11,500.00
Stalls (early/late)-ISC-income						2,400.00	200.00	2,600.00
Stalls - International Show						39,330.00	4,040.00	43,370.00
Vendors						175.00	250.00	425.00
Total for ISC Income	**0**	**0**	**0**	**0**	**0**	**42,505.00**	**16,890.00**	**$59,395.00**
Total for ISC Income	**0**	**0**	**0**	**0**	**0**	**42,505.00**	**16,890.00**	**$59,395.00**
Show Judges Committee Income								0
Judges Licensing Fee	46.00		-50.00					-4.00
Total for Show Judges Committee Income	**46.00**	**0**	**-50.00**	**0**	**0**	**0**	**0**	**-$4.00**
Show Program								0
Show Affiliation	250.00	250.00	400.00	75.00	200.00	250.00		1,425.00
Total for Show Program	**250.00**	**250.00**	**400.00**	**75.00**	**200.00**	**250.00**	**0**	**$1,425.00**
Trail Mileage Program								0
Trail Mileage Program/Donations		815.00	445.00	1,025.00				2,285.00
Total for Trail Mileage Program	**0**	**815.00**	**445.00**	**1,025.00**	**0**	**0**	**0**	**$2,285.00**
Versatility								0
Versatility Donations	100.00	50.00		50.00				200.00
Total for Versatility	**100.00**	**50.00**	**0**	**50.00**	**0**	**0**	**0**	**$200.00**
Youth Activities-Income				606.40	325.00	3,247.00		4,178.40
Total for Programs	**396.00**	**1,115.00**	**795.00**	**1,756.40**	**525.00**	**46,002.00**	**16,890.00**	**$67,479.40**
Registry Income								0
Certifications								0
Mare or Gelding	474.00	530.00	374.00	1,428.00	1,325.00	2,175.00	1,484.00	7,790.00
Stallion	105.00	315.00	315.00	210.00	1,155.00	525.00	735.00	3,360.00
Total for Certifications	**579.00**	**845.00**	**689.00**	**1,638.00**	**2,480.00**	**2,700.00**	**2,219.00**	**$11,150.00**
DNA								0
Color Testing								0
All Color Testing	82.00	100.00	25.00	400.00	350.00	325.00	150.00	1,432.00
handling fee				30.00				30.00
Total for Color Testing	**82.00**	**100.00**	**25.00**	**430.00**	**350.00**	**325.00**	**150.00**	**$1,462.00**
DNA-Parentage	1,534.00	2,120.00	1,210.00	1,810.00	2,360.00	1,760.00	2,520.00	13,314.00
Total for DNA	**1,616.00**	**2,220.00**	**1,235.00**	**2,240.00**	**2,710.00**	**2,085.00**	**2,670.00**	**$14,776.00**

Profit and Loss by Month

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025	JULY 2025	TOTAL
Other Registry Income								0
Name Change		150.00	75.00		75.00		75.00	375.00
Non Member Surcharge		150.00	225.00	150.00	375.00	150.00	75.00	1,125.00
photo fee	30.00	80.00	80.00	220.00	170.00	280.00	180.00	1,040.00
Reprint of Papers					25.00	25.00	25.00	75.00
Total for Other Registry Income	**30.00**	**380.00**	**380.00**	**370.00**	**645.00**	**455.00**	**355.00**	**$2,615.00**
Registrations								0
Duplicate Registrations	150.00	150.00	75.00	300.00	75.00	75.00	150.00	975.00
Over 9 months	262.00	1,435.00	1,310.00	1,566.00	2,840.00	1,745.00	1,703.00	10,861.00
Registrations 0-9 Months	1,095.00	1,085.00	527.00	822.00	910.00	775.00	1,317.00	6,531.00
Uncertified Breeding			300.00	450.00	300.00	450.00	300.00	1,800.00
Total for Registrations	**1,507.00**	**2,670.00**	**2,212.00**	**3,138.00**	**4,125.00**	**3,045.00**	**3,470.00**	**$20,167.00**
Transfers								0
0-90 Days	472.04	346.00	1,226.00	1,130.00	1,000.00	1,320.00	680.00	6,174.04
Intermediate Transfer Fee	15.00		30.00	15.00	15.00	15.00	15.00	105.00
Over 90 Days	562.00	1,189.00	500.00	1,100.00	700.00	700.00	800.00	5,551.00
Total for Transfers	**1,049.04**	**1,535.00**	**1,756.00**	**2,245.00**	**1,715.00**	**2,035.00**	**1,495.00**	**$11,830.04**
Total for Registry Income	**4,781.04**	**7,650.00**	**6,272.00**	**9,631.00**	**11,675.00**	**10,320.00**	**10,209.00**	**$60,538.04**
Sales of Product Income				40.31				40.31
Total for Income	**32,140.89**	**37,019.68**	**13,775.04**	**17,607.01**	**18,114.49**	**73,191.32**	**44,583.48**	**$236,431.91**
Cost of Goods Sold								
Gross Profit	**32,140.89**	**37,019.68**	**13,775.04**	**17,607.01**	**18,114.49**	**73,191.32**	**44,583.48**	**$236,431.91**
Expenses								
60900 Business Expenses								0
Bank Account Fees	85.00	85.00	85.76	125.00	110.00	115.00	100.00	705.76
Bank Credit Card Fees			-514.80		276.17		1,124.44	885.81
Paypal Fees	86.76	30.00	85.98	33.06	44.19	48.64	145.64	474.27
Total for 60900 Business Expenses	**171.76**	**115.00**	**-343.06**	**158.06**	**430.36**	**163.64**	**1,370.08**	**$2,065.84**
62110 Accounting Fees	796.11	1,397.04	671.01	634.67	412.00	725.58	488.18	5,124.59
62890 Rent and Utilities	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	10,500.00
65020 Postage, Mailing Service	72.00	223.00		137.35	283.37	100.65	116.39	932.76
65040 Supplies	339.27	557.24	295.10	373.68	612.63	320.15	357.62	2,855.69
65050 Telephone and Internet	324.66	324.66	324.66	321.74	321.74	362.04	357.22	2,336.72
benevolence, Flower Reimbursmen		50.00						50.00
Dues & Subscriptions	10.50	552.00	21.00	25.00	21.00	21.00	21.00	671.50
Management and General								0
62140 Legal Fees				232.96				232.96
62800 Facilities and Equipment								0
62840 Equip Rental and Maintenance	139.06	264.96		139.06	264.96	250.00	139.06	1,197.10
Total for 62800 Facilities and Equipment	**139.06**	**264.96**	**0**	**139.06**	**264.96**	**250.00**	**139.06**	**$1,197.10**
62870* Property Insurance	745.50							745.50
65120 Liability Insurance	215.50				640.77			856.27
Health Insurance	200.00	200.00	200.00	200.00	200.00	200.00	200.00	1,400.00

Profit and Loss by Month

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025	JULY 2025	TOTAL
Other Expenses								0
Election					605.60			605.60
Total for Other Expenses	**0**	**0**	**0**	**0**	**605.60**	**0**	**0**	**$605.60**
Technology								0
IT/CIVI Support		279.00				1,799.89		2,078.89
Website Hosting						222.57		222.57
Total for Technology	**0**	**279.00**	**0**	**0**	**0**	**2,022.46**	**0**	**$2,301.46**
Worker's Comp Insurance	209.50				333.50			543.00
Total for Management and General	**1,509.56**	**743.96**	**200.00**	**572.02**	**2,044.83**	**2,472.46**	**339.06**	**$7,881.89**
Marketing								0
Advertising								0
Website Maintenance and Updates		180.00						180.00
Total for Advertising	**0**	**180.00**	**0**	**0**	**0**	**0**	**0**	**$180.00**
Expos				77.21				77.21
Magazine								0
Graphic Design Fees/Consultant		3,960.00						3,960.00
Magazine Postage		1,290.79		5,599.84				6,890.63
Magazine Printing			84.00					84.00
Total for Magazine	**0**	**5,250.79**	**84.00**	**5,599.84**	**0**	**0**	**0**	**$10,934.63**
Total for Marketing	**0**	**5,430.79**	**84.00**	**5,677.05**	**0**	**0**	**0**	**$11,191.84**
Meals			32.10					32.10
Miscellaneous								
Payroll Expenses								0
Taxes	704.93	779.83	700.86	695.49	897.89	742.29	743.07	5,264.36
Wages	6,877.19	7,649.28	7,063.03	7,830.75	10,341.71	8,332.32	8,339.28	56,433.56
Total for Payroll Expenses	**7,582.12**	**8,429.11**	**7,763.89**	**8,526.24**	**11,239.60**	**9,074.61**	**9,082.35**	**$61,697.92**
President Awards		159.27						159.27
Program								0
High Point Printing and Awards	614.85	860.12						$1,474.97
High Point Awards Banquet Catering-expense		3,581.74						3,581.74
High Point Awards Banquet Facility-expense	500.00							500.00
Total for High Point Printing and Awards	**1,114.85**	**4,441.86**	**0**	**0**	**0**	**0**	**0**	**$5,556.71**
High Point Trail Awards-expense	1,615.10	73.56	798.05					2,486.71
HP Show Awards	439.45							439.45
International Show								0
Sponsors Signs				59.68			155.07	214.75
Total for International Show	**0**	**0**	**0**	**59.68**	**0**	**0**	**155.07**	**$214.75**
Versatility Awards	153.35	67.66	42.30		125.43			388.74
Youth Committee-expense		420.00		1,956.92	619.28	1,705.00		$4,701.20
Youth Scholarship-expense						20.00		20.00
Total for Youth Committee-expense	**0**	**420.00**	**0**	**1,956.92**	**619.28**	**1,725.00**	**0**	**$4,721.20**
Total for Program	**3,322.75**	**5,003.08**	**840.35**	**2,016.60**	**744.71**	**1,725.00**	**155.07**	**$13,807.56**

Profit and Loss by Month

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	JANUARY 2025	FEBRUARY 2025	MARCH 2025	APRIL 2025	MAY 2025	JUNE 2025	JULY 2025	TOTAL
Registry Expense								0
Diversity Study-expense		15,240.00						15,240.00
DNA Lab Costs	1,572.00		808.00		4,008.00			6,388.00
Total for Registry Expense	**1,572.00**	**15,240.00**	**808.00**	**0**	**4,008.00**	**0**	**0**	**$21,628.00**
Total for Expenses	**17,200.73**	**39,725.15**	**12,197.05**	**19,942.41**	**21,618.24**	**16,465.13**	**13,786.97**	**$140,935.68**
Net Operating Income	**14,940.16**	**-2,705.47**	**1,577.99**	**-2,335.40**	**-3,503.75**	**56,726.19**	**30,796.51**	**$95,496.23**
Other Income								
Other Expenses								
Net Other Income	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**0**
Net Income	**14,940.16**	**-2,705.47**	**1,577.99**	**-2,335.40**	**-3,503.75**	**56,726.19**	**30,796.51**	**$95,496.23**

Profit and Loss YTD Comparison

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL		
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY YTD)	% CHANGE (PY YTD)
Income			
46400 Other Types of Income	0	0	
46420 Inventory/Magazine Sales	86.98	381.63	-77.21 %
Bad Check Fee	50.00		
Convenience fee	260.00	220.00	18.18 %
Credit Card Fees-Income	5,157.73	4,071.88	26.67 %
Hearing Panel Complaint Fee	300.00	300.00	0.0 %
Examiner's Clinic-income		20.40	-100.0 %
Total for 46400 Other Types of Income	**$5,854.71**	**$4,993.91**	**17.24 %**
47200 Membership Dues	0	0	
47230 Single Member-Supporting	8,951.00	10,920.00	-18.03 %
47231 Single Member-Participating	7,385.00	6,570.00	12.4 %
47240 Family Member-Supporting	3,315.00	2,935.00	12.95 %
47241 Family Member-Participating	4,973.40	4,500.00	10.52 %
Family 3 year Supporting	430.00	1,935.00	-77.78 %
Family 3 yr partipating	610.00	1,100.00	-44.55 %
Family Lifetime-participating	130.00	965.00	-86.53 %
Family Lifetime-participating upgrade	300.00	550.00	-45.45 %
Family Lifetime Supporting	364.00	765.00	-52.42 %
Family Lifetime-supporting upgrade	440.00	350.00	25.71 %
Fan Membership	455.00		
International Members-Participating	840.00	910.00	-7.69 %
International Member-Supporting	2,660.20	5,669.00	-53.07 %
Junior Membership-Participating	550.00	520.00	5.77 %
Junior Membership-Supporting	30.00	90.00	-66.67 %
Lifetime Single-Participating	1,565.60	5,150.00	-69.6 %
Lifetime single-participating upgrade	100.00	380.00	-73.68 %
Lifetime Single-Supporting	415.00	3,730.00	-88.87 %
Single 3 Year-Participating	3,740.00	3,930.00	-4.83 %
Single 3 Year-Supporting	3,514.00	7,790.00	-54.89 %
Single Renewal		55.00	-100.0 %
Youth Particpating		50.00	-100.0 %
Total for 47200 Membership Dues	**$40,768.20**	**$58,864.00**	**-30.74 %**
49000 Special Events Income	0	0	
High Point Awards Banquet-income	3,390.00	3,660.00	-7.38 %
Total for 49000 Special Events Income	**$3,390.00**	**$3,660.00**	**-7.38 %**
Advertising	$400.00	$400.00	0.0 %
Breeder's Directory (i)	2,200.00	400.00	450.0 %
Magazine Ad Auction-Fall	6,100.00	3,600.00	69.44 %

Profit and Loss YTD Comparison

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL		
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY YTD)	% CHANGE (PY YTD)
Magazine Ad Auction-Spring	3,150.00	1,800.00	75.0 %
Magazine Advertising	22,500.00	15,375.00	46.34 %
Stallion Directory	1,100.00	906.00	21.41 %
Total for Advertising	**$35,450.00**	**$22,481.00**	**57.69 %**
Donations	$22.00	0	
Diversity Study	16,000.00		
Donations	62.08	263.60	-76.45 %
Office Fund	1.00		
Youth Donation	6,623.40	800.00	727.92 %
Total for Donations	**$22,708.48**	**$1,063.60**	**2035.06 %**
Interest	202.77	136.37	48.69 %
Programs	0	0	
ISC Income	0	0	
ISC Income	0	0	
Box Seats	500.00		
Show program Ads	1,000.00		
Sponsors	11,500.00	13,200.00	-12.88 %
Stalls (early/late)-ISC-income	2,600.00		
Stalls - International Show	43,370.00	3,990.00	986.97 %
Vendors	425.00	225.00	88.89 %
Total for ISC Income	**$59,395.00**	**$17,415.00**	**241.06 %**
Total for ISC Income	**$59,395.00**	**$17,415.00**	**241.06 %**
Show Judges Committee Income	0	0	
Judges Licensing Fee	-4.00	850.00	-100.47 %
SJC Sponsorships		5,025.00	-100.0 %
Total for Show Judges Committee Income	**-$4.00**	**$5,875.00**	**-100.07 %**
Show Program	0	0	
Show Affiliation	1,425.00	1,575.00	-9.52 %
Total for Show Program	**$1,425.00**	**$1,575.00**	**-9.52 %**
Trail Mileage Program	0	0	
Trail Mileage Program/Donations	2,285.00	2,280.00	0.22 %
Total for Trail Mileage Program	**$2,285.00**	**$2,280.00**	**0.22 %**
Versatility	0	0	
Versatility Donations	200.00	50.00	300.0 %
Total for Versatility	**$200.00**	**$50.00**	**300.0 %**
Youth Activities-Income	4,178.40		
Total for Programs	**$67,479.40**	**$27,195.00**	**148.13 %**

Profit and Loss YTD Comparison

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL		
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY YTD)	% CHANGE (PY YTD)
Registry Income	0	0	
Certifications	0	0	
Mare or Gelding	7,790.00	8,022.00	-2.89 %
Stallion	3,360.00	3,795.00	-11.46 %
Total for Certifications	**$11,150.00**	**$11,817.00**	**-5.64 %**
DNA	0	0	
Color Testing	0	0	
All Color Testing	1,432.00	1,850.00	-22.59 %
handling fee	30.00	35.00	-14.29 %
Total for Color Testing	**$1,462.00**	**$1,885.00**	**-22.44 %**
DNA-Parentage	13,314.00	23,252.00	-42.74 %
Total for DNA	**$14,776.00**	**$25,137.00**	**-41.22 %**
Other Registry Income	0	0	
Name Change	375.00	1,350.00	-72.22 %
Non Member Surcharge	1,125.00	1,050.00	7.14 %
photo fee	1,040.00	835.00	24.55 %
Reprint of Papers	75.00	100.00	-25.0 %
Color Change		10.00	-100.0 %
PSSM1 Testing-Income		337.50	-100.0 %
Total for Other Registry Income	**$2,615.00**	**$3,682.50**	**-28.99 %**
Registrations	0	0	
Duplicate Registrations	975.00	1,050.00	-7.14 %
Over 9 months	10,861.00	19,051.00	-42.99 %
Registrations 0-9 Months	6,531.00	8,346.00	-21.75 %
Uncertified Breeding	1,800.00	3,000.00	-40.0 %
Total for Registrations	**$20,167.00**	**$31,447.00**	**-35.87 %**
Transfers	0	0	
0-90 Days	6,174.04	5,624.00	9.78 %
Intermediate Transfer Fee	105.00	120.00	-12.5 %
Over 90 Days	5,551.00	3,772.00	47.16 %
Total for Transfers	**$11,830.04**	**$9,516.00**	**24.32 %**
Total for Registry Income	**$60,538.04**	**$81,599.50**	**-25.81 %**
Sales of Product Income	40.31		
Total for Income	**$236,431.91**	**$199,993.38**	**18.22 %**
Cost of Goods Sold			
Gross Profit	**$236,431.91**	**$199,993.38**	**18.22 %**

Profit and Loss YTD Comparison

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL		
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY YTD)	% CHANGE (PY YTD)
Expenses			
60900 Business Expenses	0	0	
Bank Account Fees	705.76	595.46	18.52 %
Bank Credit Card Fees	885.81	2,576.58	-65.62 %
Paypal Fees	474.27	465.96	1.78 %
Filing Fees		556.20	-100.0 %
Strategic Planning Retreat-expense		13,263.24	-100.0 %
Total for 60900 Business Expenses	**$2,065.84**	**$17,457.44**	**-88.17 %**
62110 Accounting Fees	5,124.59	1,985.27	158.13 %
62890 Rent and Utilities	10,500.00	10,500.00	0.0 %
65020 Postage, Mailing Service	932.76	866.56	7.64 %
65040 Supplies	2,855.69	1,364.48	109.29 %
65050 Telephone and Internet	2,336.72	2,265.31	3.15 %
benevolence, Flower Reimbursmen	50.00	204.89	-75.6 %
Dues & Subscriptions	671.50	73.50	813.61 %
Management and General	0	0	
62140 Legal Fees	232.96	2,098.62	-88.9 %
62800 Facilities and Equipment	0	0	
62840 Equip Rental and Maintenance	1,197.10	996.10	20.18 %
Total for 62800 Facilities and Equipment	**$1,197.10**	**$996.10**	**20.18 %**
62870* Property Insurance	745.50	1,495.00	-50.13 %
65120 Liability Insurance	856.27	389.00	120.12 %
Health Insurance	1,400.00	1,400.00	0.0 %
Other Expenses	0	0	
Election	605.60	578.80	4.63 %
Total for Other Expenses	**$605.60**	**$578.80**	**4.63 %**
Technology	0	0	
IT/CIVI Support	2,078.89	2,985.51	-30.37 %
Website Hosting	222.57	418.20	-46.78 %
Total for Technology	**$2,301.46**	**$3,403.71**	**-32.38 %**
Worker's Comp Insurance	543.00	402.00	35.07 %
Total for Management and General	**$7,881.89**	**$10,763.23**	**-26.77 %**
Marketing	0	0	
Advertising	0	0	
Website Maintenance and Updates	180.00	278.75	-35.43 %
Total for Advertising	**$180.00**	**$278.75**	**-35.43 %**
Expos	77.21		

Profit and Loss YTD Comparison

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL		
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY YTD)	% CHANGE (PY YTD)
Magazine	0	0	
Graphic Design Fees/Consultant	3,960.00	6,925.00	-42.82 %
Magazine Postage	6,890.63	1,611.04	327.71 %
Magazine Printing	84.00	6,148.04	-98.63 %
Total for Magazine	**$10,934.63**	**$14,684.08**	**-25.53 %**
Promotional Materials (ex)		269.99	-100.0 %
Total for Marketing	**$11,191.84**	**$15,232.82**	**-26.53 %**
Meals	32.10		
Miscellaneous			
Payroll Expenses	0	0	
Taxes	5,264.36	5,268.97	-0.09 %
Wages	56,433.56	57,126.32	-1.21 %
Total for Payroll Expenses	**$61,697.92**	**$62,395.29**	**-1.12 %**
President Awards	159.27		
Program	0	0	
High Point Printing and Awards	$1,474.97	$11,724.86	-87.42 %
High Point Awards Banquet Catering-expense	3,581.74		
High Point Awards Banquet Facility-expense	500.00		
Total for High Point Printing and Awards	**$5,556.71**	**$11,724.86**	**-52.61 %**
High Point Trail Awards-expense	2,486.71		
HP Show Awards	439.45		
International Show	0	0	
Sponsors Signs	214.75		
Awards & Ribbons		154.43	-100.0 %
DQP		1,200.00	-100.0 %
Videographer-Expense		3,773.00	-100.0 %
Total for International Show	**$214.75**	**$5,127.43**	**-95.81 %**
Versatility Awards	388.74		
Youth Committee-expense	$4,701.20	$1,420.96	230.85 %
Youth Scholarship-expense	20.00	500.00	-96.0 %
Total for Youth Committee-expense	**$4,721.20**	**$1,920.96**	**145.77 %**
Total for Program	**$13,807.56**	**$18,773.25**	**-26.45 %**
Registry Expense	0	0	
Diversity Study-expense	15,240.00		
DNA Lab Costs	6,388.00	12,455.00	-48.71 %
Total for Registry Expense	**$21,628.00**	**$12,455.00**	**73.65 %**
62880 Trailer Tax and Registration		57.76	-100.0 %

Profit and Loss YTD Comparison

Rocky Mountain Horse Association

January-July, 2025

DISTRIBUTION ACCOUNT	TOTAL		
	JAN 1 - JUL 31 2025	JAN 1 - JUL 31 2024 (PY YTD)	% CHANGE (PY YTD)
65150 Memberships and Dues		584.50	-100.0 %
Total for Expenses	**$140,935.68**	**$154,979.30**	**-9.06 %**
Net Operating Income	**$95,496.23**	**$45,014.08**	**112.15 %**
Other Income			
Other Expenses			
Net Other Income	**0**	**0**	
Net Income	**$95,496.23**	**$45,014.08**	**112.15 %**